

Client Relationship Summary Xantos Labs, LLC (CRD# 302005)

Introduction

Xantos Labs, LLC (XL, we, our, or us) is registered as an investment advisor with the U.S. Securities and Exchange Commission. Brokerage and investment advisory services and fees differ and it is important for investors to understand the differences. Free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://www.investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisors, and investing.

What investment services and advice can you provide me?

Services: We offer investment advisory services primarily to retail investors, specifically investment management.

Accounts, Investments, and Monitoring: Our principal services involve management of portfolios in separate individual accounts. We are primarily limited to the use of exchange-traded equities and exchange traded funds in constructing portfolios. We do not make available or offer advice with respect to only proprietary products or a limited menu of products or types of investments. We operate as an internet based adviser and provide our advisory services to all of our clients exclusively through computer software-based models. As part of our service, we monitor investments in the accounts on a regular and continuous basis, including periodic reviews and rebalances.

Investment Authority: We provide our services on a perpetual and discretionary basis. This means that we execute investment recommendations inline with your investment objectives without your prior approval of each specific transaction. Our engagement will continue until you notify us otherwise in writing.

Account Minimums & Other Requirements: We require a minimum initial investment of \$500 for individuals and \$500,000 for institutional clients including but not limited to pension and profit-sharing plans, trusts, foundations, estates, charitable organizations, corporations, and business entities. However, we may negotiate a lower account minimums in certain circumstances. Additionally, we do not maintain custody of assets for the portfolios we manage. We rely on third party custodians and recommend the brokerage and custodial services of Alpaca Securities LLC. This recommendation is made solely due to the nature of our trading strategies and most of our investors are limited to the recommended Custodian.

For additional information, please see our Form ADV, Part 2A brochure available at our [Firm's Investment Adviser Public Disclosure Page](#).

Conversation Starters. Ask your financial professional—

- *Given my financial situation, should I choose an investment advisory service? Why or why not?*
- *How will you choose investments to recommend to me?*
- *What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?*

What fees will I pay?

Asset-Based Fees: As a retail investor using our investment management services, you will pay asset-based fees of 1% annually. This fee is prorated and charged monthly, based upon the average daily account balance of the portfolio we manage in the preceding month. You should understand that the more assets you have in an account we manage, the more you will pay us in advisory fees. We are a fiduciary, and as such we are obligated to provide advice and guidance that is in your best interests.

Description of Other Fees and Costs: In addition to our advisory fees, you will also be responsible for third party platform fees, regulatory fees, custody fees, account maintenance fees, fees related to mutual funds and exchange traded funds and other transactional and product-level fees.

Additional Information: You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. For additional information, please see our Form ADV, Part 2A brochure at the above link.

Conversation Starter. Ask your financial professional—

- *Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?*

What are your legal obligations to me when acting as my investment advisor? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment advisor, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means: XL itself only makes money from the advisory fees you pay us. For additional information, please see our Form ADV, Part 2A brochure at the above link.

Conversation Starter. Ask your financial professional—

- *How might your conflicts of interest affect me, and how will you address them?*

How do your financial professionals make money?

Our financial professionals receive cash and non-cash incentive compensation based on their overall performance. Our financial professionals who are partners in the firm are compensated based on the revenue generated from advisory services, which is distributed in accordance with our partnership agreement. This means our financial professionals may have an incentive to increase the asset size in the relationship or solicit new business, taking time away from the day-to-day servicing of existing clients.

Do you or your financial professionals have legal or disciplinary history?

No. Visit [Investor.gov/CRS](https://investor.gov/CRS) for a free and simple search tool to research us and our financial professionals.

Conversation Starter. Ask your financial professional—

- *As a financial professional, do you have any disciplinary history? For what type of conduct?*

Additional Information

You can find additional information about our investment advisory services by viewing our Form ADV Part 2A available via our [Firm's Investment Adviser Public Disclosure Page](#) or by visiting www.xantoslabs.com. You can request up to date information and a copy of our client relationship summary by contacting us at investor.relations@xantoslabs.com

Conversation Starter.

Ask your financial professional—

- *Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?*